

# Hydro MicroScreen™ ROI Report for the Meat & Poultry Processing Industries

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### Introduction

Meat and poultry processors use a lot of water, and that water can contain a range of organic and inorganic materials—including grit, straw, sawdust, faecal matter and paunch waste.

Treating and disposing of this wastewater represents a significant cost of operations.

With ever-increasing demands on production, however, meat processing plants are often constrained by space or by existing wastewater treatment options and are limited in their ability to address water use as a way to improve profitability.

Our technologies—such as the **Hydro MicroScreen**™—can help you to reduce wastewater treatment costs, protect expensive downstream processes, increase your by-product recapture, and help you to reuse your water faster and more efficiently.

This sample report illustrates what level of increased profitability and ROI a meat or poultry business could expect to achieve by installing a Hydro MicroScreen<sup>™</sup> system.

### **Operating Parameters**

Having operated our technologies at a range of slaughterhouses and meat processing plants in the US we have selected parameters for the ROI model that represent a reasonable average facility.

Daily hours of operation: 1–10Average treatment volume: 10–140

gpm

TSS: 0-6,000 mg/lBOD: 0-6,000 mg/l

These numbers are indicative only, however, as all operating conditions are different—you can visit our **online ROI** calculator to calculate your own savings.

#### Caveats

Our cost and cost savings calculations are based on observed sewer discharge costs and operational cost measurements taken from meat and poultry processing plants in the US.

Some necessary assumptions have been made in order to simplify calculation.

The cost savings only take into account sewer discharge costs—secondary cost benefits such as increased efficiency, water and waste recycling and reuse, reduced maintenance etc have not been factored into the calculations, so are additional to these numbers.



### **Scenarios**

## Scenario 1: Savings versus hours of operation

Average flow rate: 140 gpm

TSS level: **3,660 mg/l** BOD level: **3,760 mg/l** 

Daily hours of operation: 1-12

For this model we selected an average flow rate of 140 gpm, and influent TSS and BOD levels of 3,660 mg/l and 3,760 mg/l, which were real-world conditions at a US chicken kill plant that we tested, and we varied the daily hours of operation in order to examine the effect of different operational periods.

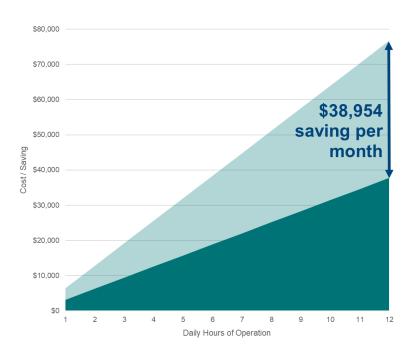
Daily operation hours ranged from 1 hour per day to 12 hours per day.

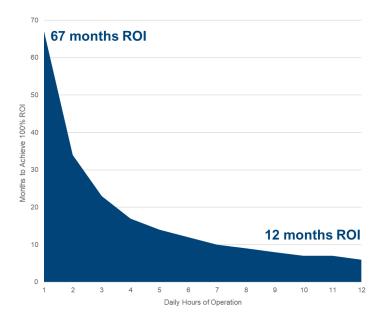
Under these conditions the cost of discharging untreated effluent to the sewer ranges from \$6,394 per month to \$76,723 per month.

In this model if a plant were to install a single Hydro MicroScreen<sup>™</sup> treatment unit then it could make savings on sewer disposal costs from \$3,246 per month to as much as \$38,954 per month, with the unit potentially achieving 100% ROI in as little as 6 months if operated for 12 hours a day.

Monthly savings: \$3.2K-\$38.9K

Yearly savings: \$38.9K-\$467.5K







### Scenario 2: Savings versus volume of treatment flow

Average flow rate: 10-120 gpm

TSS level: **3,660 mg/l** BOD level: **3,760 mg/l** 

Daily hours of operation: 10

For this model we assumed that the plant would operate the treatment equipment for 10 hours a day, and we retained the same levels of TSS and BOD as in Scenario 1.

We varied the average volume of influent to be treated, in order to look at the effect of different flow capacities that plants might face.

We modeled flows in the range of 10 gpm to 120 gpm.

In this scenario the cost of discharging untreated effluent to the sewer ranges from \$4,567 per month to \$54,802 per month.

Under these conditions, if a plant were to install a Hydro MicroScreen<sup>™</sup> treatment unit then it could cut the cost of sewer disposal by **\$2,319** per month to **\$27,824** per month.

In this scenario, under the highest flow conditions, the unit would deliver 100% ROI in around 8 months.

Monthly savings: \$2.3K-\$27.8K

Yearly savings: **\$27.8K-\$333.8K** 







# Scenario 3: Savings versus influent loading level

Average flow rate: 140 gpm

TSS level: 500-6,000 mg/l

BOD level: 500-6,000 mg/l

Daily hours of operation: 10

In the final scenario we set the daily hours of operation at 10 and the average influent volume at 100 gpm.

We varied the TSS and BOD influent levels from 500 mg/l to 6,000 mg/l in order to illustrate the impact of different influent loading rates on costs and potential savings.

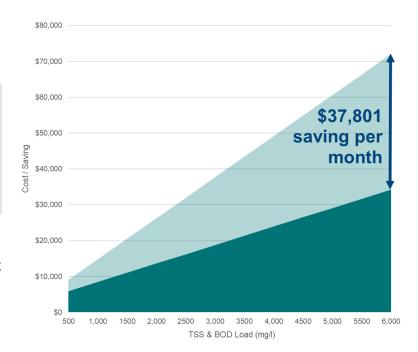
With these parameters the cost of discharging untreated effluent to the sewer ranges from \$9,069 per month to \$72,026 per month.

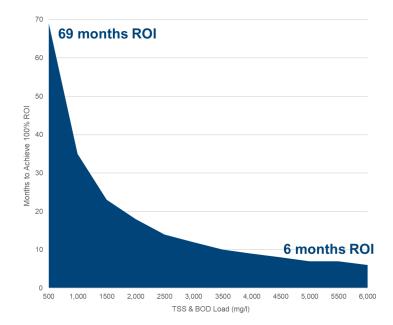
In this scenario, if a plant were to install a Hydro MicroScreen<sup>™</sup> treatment unit then it could cut the cost of sewer disposal by \$3,150 per month to \$37,801 per month.

In this scenario, under the highest levels of TSS and BOD loading, the unit would achieve 100% ROI in around 6 months.

Monthly savings: \$3.1K-\$37.8K

Yearly savings: \$37.8K-\$453.6K







### Conclusion

Based on the model, sewer discharge costs increase linearly in line with increased operational use, flow and TSS/BOD loading. This is probably unsurprising, as these costs are a function of the TSS and BOD in the effluent that is discharged—and the more a plant's treatment system is operated and the higher the influent concentrations and the flows that it has to handle, the more effluent that it will discharge.

What might be more surprising, however, is that the savings increase linearly also. Each Hydro MicroScreen™ system is optimized for a plant's specific operating conditions, meaning that it continues to screen influent effectively up to maximum flow rates and loading levels.

What this means is that as the inputs increase, so does the output—and the cost savings therefore scale accordingly.

This suggests that those meat and poultry processing facilities with heaver loading rates, flows or hours of operation are likely to see greater benefits from inserting a treatment system such as this into their operational processes.

It's important to note some aspects not captured by the calculations within this model, but which also improve profitability.

Firstly, recovered material may be reused—we are aware of meat and poultry processors selling on recovered animal materials for use in pet food or as fertilizer. Secondly, treated water may be recycled and reused for activities such as clean in place.

Finally, greater removal of BOD and TSS reduces the loading on further downstream treatment systems such as dissolved air flotation (DAF), thereby increasing the treatment efficiency of the plant overall.

#### Learn more

To learn more about how Hydro International technologies can help meat and poultry processors to improve profitability search Hydro International Meat & Poultry online or visit hydroint.com/meat-poultry.

To find out how much your facility could save, visit microscreenroicalculator. hydro-int.com.

If you'd like to speak to an expert, visit hydro-int.com/contact-us to find your nearest representative.